



encompass
Children. Families. Community.

Annual Report

2017-2018





Dear Friends of Encompass,

It's an exciting time to be a part of Encompass. As our community grows, so does the need for quality services in pediatric therapy, early learning and family enrichment. **Encompass is responding with new programs and new spaces – all designed to give children their best start in life.**

Last year we developed a new program that provides resources, information, and social support for families with children with unique and special needs, developmental delays, disabilities, or who are receiving pediatric therapy services. *Connections* offers free, monthly meetings covering topics relevant to families in pediatric therapy or early intervention as well as social gatherings for parents to share time with other parents experiencing similar challenges.

Our offerings have expanded in Issaquah with donated space from Our Savior Lutheran Church. A new playgroup for Encompass Birth to Three Early Intervention families meets there weekly, focusing on helping with social and emotional regulation by providing social time and routines. It also provides opportunities for caregivers to socialize and talk with Encompass providers.

We also launched the “It Starts Here” capital campaign to build a state-of-art pediatric therapy and early learning center in Snoqualmie. The new facility will be so much more than a building—we will bring a child-centered space to life that reflects the quality of our programming, opens up a range of new possibilities for children and their families, and allows us to respond to future needs as our community expands.

All of this is possible because of you, our supporters and partners, who share in our vision of a community where ALL children thrive. Thank you for your support.

In gratitude,



Nela Cumming
Executive Director



Brad Hutt
Encompass Board President

With two locations in North Bend, our Early Learning Center and Pediatric Therapy Clinic, as well as a preschool site in Carnation, **Encompass partners with families to build healthy foundations for children through these programs:**

Early Learning

Offered onsite at Encompass

- **Toddler groups** for children and their caregivers
- **Preschool**, including free slots for income-qualifying families through the Early Childhood Education and Assistance Program (ECEAP)
- **Summer camps**



Offered in the home

- **Parent-Child Home Program (PCHP)**, a free early literacy and parent coaching program for income-qualifying families

Family Enrichment

For parents and caregivers

- **Parenting groups** like Kinship and Connections
- **Free parenting workshops**
- **Parents' Night Out**

For siblings and older children

- **Sibshops**, a national program of workshops for siblings of children with special needs
- **Safety classes** for teens and preteens, including Super Sitters and Safe Kids 101



Pediatric Therapy

Offered onsite at Encompass

- **Behavioral health***, including Parent-Child Interaction Therapy (PCIT), a coaching program for caregivers of children with disruptive behavior
- **Feeding therapy**
- **Motor therapy**, including occupational and physical therapies
- **Speech and language therapy***, including social skills groups



Offered in the home

- **Birth to Three Early Intervention**, integrated care services for children who have disabilities or developmental delays

**service also offered at community locations in our Mobile Therapy Unit*

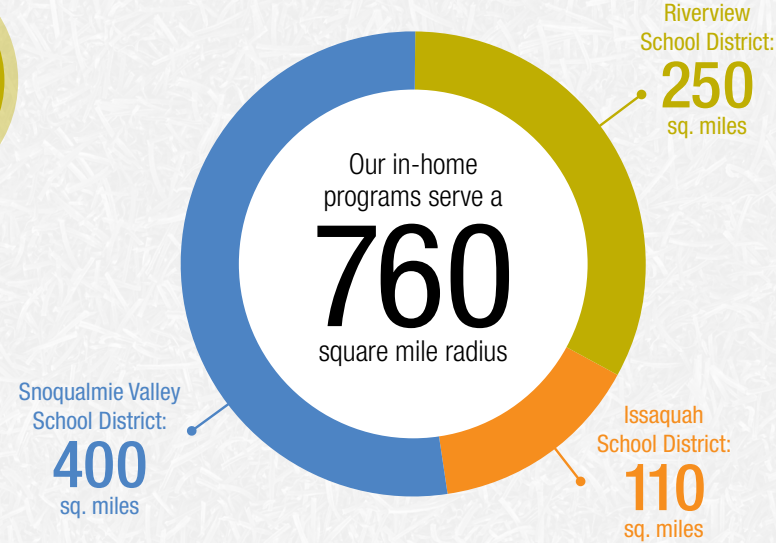
“The services they offer can change the life of a child. Every family could benefit from the resources offered at Encompass. Every city should have such a wonderful place for children and families.”

-Encompass parent

Totals



Service Area



Examples of our impact in 2017-2018:



1,003

sessions with Behavioral Health therapists to improve parent-child relationships



17,246

nutritious meals fed to children in our Early Learning programs



730

free toys and books distributed to income-qualifying families in Parent-Child Home Program



107,692

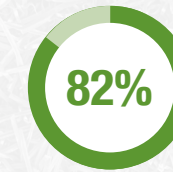
miles driven to serve families in their homes through Birth to Three Early Intervention



Outcomes

EARLY LEARNING

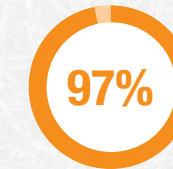
Enrollment: **437** Summer camps offered: **30**



82% of the children who participated in toddler and preschool early learning programs **met developmental goals.**

PEDIATRIC THERAPY

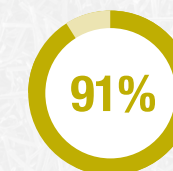
Enrollment: **1,045** Types of therapy offered: **6**



97% of children who received early intervention and pediatric therapy services for developmental delays **met outcomes identified in Individual Family Service Plans (IFSP).**

FAMILY ENRICHMENT

Enrollment: **354** Free opportunities offered: **58**



91% of parents and caregivers who attended free parenting workshops and groups reported that they **learned techniques to help foster a stronger and more positive relationship between themselves and their children.**

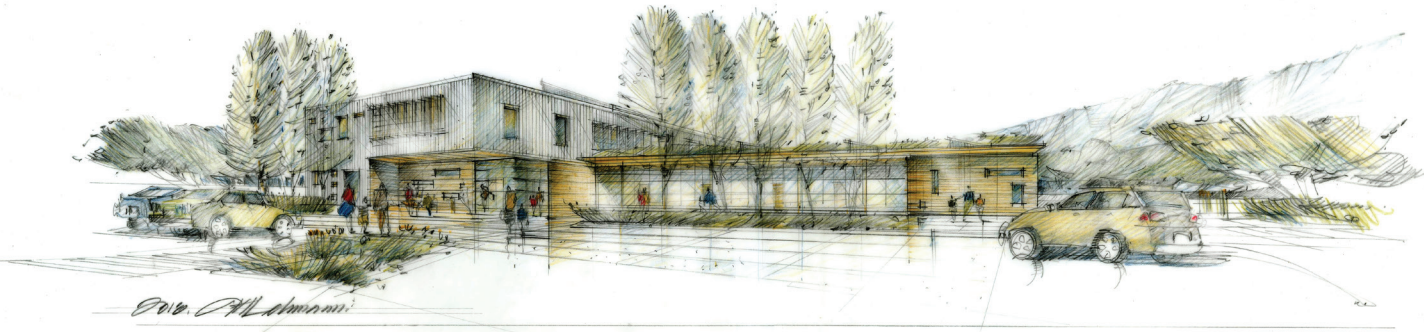
2017

- JULY**
 - Family 4th of July on Snoqualmie Ridge
- AUG.**
 - Summer campers showcase their floats in local parades
 - Launch of "It Starts Here" Capital Campaign
 - Third Sibshops group launches in Lower Valley
- SEPT.**
 - First day of school
 - Connections launches to support Pediatric Therapy families
 - First family receives services in Mobile Therapy Unit
- OCT.**
 - Preschool trips to pumpkin patches
 - 2017 Autumn Gala "An Evening in Paris"
- NOV.**
 - Purchase of Old Honey Farm property in Snoqualmie for new Encompass facility
 - Fundraising kickoff event for Capital Campaign
- DEC.**

- General Encompass
- Early Learning
- Pediatric Therapy
- Family Enrichment
- Fundraising Events
- Capital Campaign

2018

- JAN.**
 - Preschool pajama day
- FEB.**
- MARCH**
 - Capital Campaign exceeds \$1 million raised
 - 100+ Women Who Care award over \$10,000 to Encompass
 - Encompass Child Care Health Consultation program funded by Best Starts for Kids
- APRIL**
 - Challenger Baseball season begins
 - Second annual Rise & Thrive Breakfast
- MAY**
 - Take a Seat for Kids Project
 - End-of-year picnic for Early Learning
- JUNE**
 - Parent-Child Home Program graduation



Last year we launched a capital campaign to build a new, state-of-art pediatric therapy and early learning center in Snoqualmie. The **It Starts Here** campaign is rooted in one inclusive and exciting vision: to create enduring spaces where all children and families in our growing community can find their best start.

With an expansive, child-centered space in Snoqualmie, and by making crucial improvements to our existing space in North Bend, we will encourage seamless connections between our programs and facilities, and add the capacity we badly need to serve our growing community in a comfortable and supportive environment.

Located at 9050 384th Ave. SE, (formerly known as the Honey Farm property) **Encompass Snoqualmie** is a location deeply rooted in Snoqualmie Valley traditions. Coupled with its beautiful natural setting and stunning views of Mt. Si, the facility will provide a special connection to the outdoors, and provide a welcoming hub for all. We look forward to continuing the tradition of keeping a historic space in the community, in service to our families.

A New One-Of-A-Kind Center in Snoqualmie

- Increase number of children served by **30%**
- Create capacity for **36 additional children** to attend half-day preschool
- **Double the capacity** of Behavioral Health programs, including PCIT
- Offer exciting **new therapeutic programs** grounded in the natural beauty of the site

A Reimagined Home in North Bend

- **Increase services** for an additional 35 children for full-day preschool
- Create **more spaces** for staff to implement best practices, support creativity, and serve children and families at the highest level
- Improve **comfort and utility** of site for all

Campaign Donor Honor Roll

We extend our sincere gratitude to the following individuals and foundations for their generous gifts and commitment to helping Encompass realize their dream of a new, joyful space for children and families in our communities.



VISIONARY GIFTS \$500,000+

- Anonymous
- Carol-Ann O'Mack and John Deininger

LEADERSHIP GIFTS \$100,000-\$249,000

- Brad and Dana Hutt
- Lily Pointe Foundation
- Beth McCaw and Yahn Bernier



Left: Capital Campaign leadership pose on the new Encompass Snoqualmie Property. From L to R: Rhonda Ender, Major Gifts Officer, Lisa Yamasaki, Director of Development, Nela Cumming, Executive Director, and Brad Hutt and Charlotte Rempfer, Campaign Steering Committee Co-Chairs

PILLAR GIFTS \$10,000-\$99,000

- Keri and Vince Bailey
- Pat L Bohan, CPA LLC
- Sharon and Larry Brown
- Colleen and Josh Burin, *in honor of Charles and Otto Burin*
- Tim and Alyssa Carlson
- Claudia and David Castle, *in memory of John R. Castle*
- Nela Cumming and Brian Lacewell
- Rhonda Ender and Gracie Hopkins
- Janice Evans
- Marty and Mike Flood
- Melody and Terry Granillo
- Molly and Kevin Haggerty
- Lynn and Kenneth Heikkila

- Kim and Justin Kanzler
- Jane Danforth Koser, *in honor of her family*
- Rebecca and Tavish MacLean
- Robin and Lee Pasquarella
- The PACCAR Foundation
- Charlotte and Jerry Rempfer, *in memory of Dane Rempfer*

- Erika and Paul Ribary
- Robinson Family Foundation
- Katherine and Victor Ross
- Rotary Club of Snoqualmie Valley
- Kristina and Brian Schwartz
- Anne and Darren Shakib
- Roy W. Simperman, Jr.
- Tom and Liz Sroufe

- Joan and Ken Vaughn
- Laura and Henry Weaks
- The Whitaker Foundation
- Amy and Monty Wright
- Lisa and Mike Yamasaki, *in honor of Lucas and Miles Yamasaki*

COMMUNITY GIFTS \$1,000-\$9,999

- Dana and Dan Ahner
- Gayle and Rich Bennett
- Victoria and Ward Bettes
- Roger L. Boyce
- Diane and Stuart Campbell, *in memory of Alice Wiese Goshorn*
- Rochelle Clayton Strunk and David Strunk
- Lisa and Jason Cole
- Megan and Michael Consolati
- Patricia and Henry Durand
- Laurie and Neil Gutenberg, *in memory of David Aliseo*

- Andrea and Eric Heuston
- Becky and Dick Kitz, *in honor of Jessica Kitz*
- Linda and Uwe Mayer
- McFarland & Associates Real Estate
- Stina and Craig McGlinchey

- Sandra Ramsey
- Denise and Brad Stern
- Lorna Stern
- Mary and Tim Talevich, *in memory of Dane Rempfer*
- Peter Talevich
- Jill and Steve Weaver

- Kristin and Patrick Webb, *in memory of Shirlee Garratt*
- Nancy Whitaker, *in honor of Charlie Whitaker*
- Ronda and Art Zylstra

SUPPORTING GIFTS UNDER \$1,000

- Nancy Bouchard
- Caroline Day
- Krista Eberle and Marty Stitsel
- Catie and John Spellman
- Rogena and Alan White

Fiscal Year 2017-2018*

SUPPORT & REVENUE		% of Revenue
Government sources	\$2,663,156	52.2%
Fee for service	1,151,800	22.6%
Contributions & fundraising (net of event expenses)	953,428	18.7%
United Way	251,976	4.9%
Non-cash donations	76,719	1.5%
Interest & miscellaneous	4,005	0.1%

Total support & revenue \$5,101,084 100.0%

EXPENSES		% of Expenses
Program services		
Birth-to-three early intervention & pediatric therapy	2,305,154	48.9%
Early childhood education	928,103	19.7%
Behavioral health	227,306	4.8%
Parent-Child Home Program	184,824	3.9%
Family enrichment	130,861	2.8%
Summer camp programs	89,436	1.9%

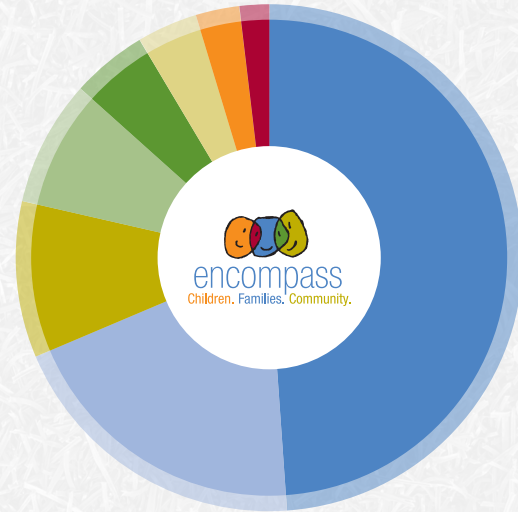
Total program services 3,865,684 82.0%

Supporting services		
Development	471,898	10.0%
Administration	377,688	8.0%

Total supporting services 849,586 18.0%

Total expenses \$4,715,270 100.0%

Excess of support & revenue over expenses \$385,814 7.6%



PERCENTAGE OF DOLLARS SPENT

- 48.9% Early intervention & pediatric therapy
- 19.7% Early childhood education
- 10.0% Development
- 8.0% Administration
- 4.8% Behavioral health
- 3.9% Parent-Child Home Program
- 2.8% Family enrichment
- 1.9% Summer camp programs



Board Officers

- Brad Hutt, *President*
- Joan Vaughn, *President-elect*
- Amy Wright, *Past President*
- Art Zylstra, *Treasurer*
- Janice Evans, *Secretary*
- Robin Pasquarella, *Trustee*

Emeritus Members

- Keri Bailey
- Pat L Bohan
- Jane Danforth Koser
- Kevin Haggerty
- Charlotte Rempfer
- Dick Ryon
- Aleena Schneider

Board Members

- | | |
|----------------|-----------------------|
| Gayle Bennett | Sandra Ramsey |
| Larry Brown | Erika Ribary |
| Tim Carlson | Katherine Ross |
| Claudia Castle | Roy W. Simperman, Jr. |
| Jason Cole | Tom Sroufe |
| Andrea Heuston | Steve Weaver |
| Tavish MacLean | |



*Figures agree with the audited financial reports for the fiscal year ending 6/30/2018



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Lindsey Batz
Tiana Bennett
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Missy Budworth
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Kelsey Carr
Rochelle Clayton Strunk

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Autumn Cook-Biggert
Elizabeth Coons
Kathleen Corriveau
Marnee Crawford
Lynne Creed
Nela Cumming
Megan Daniels
Erin Davies
Becky DeCou
Sandy Dempsey
Sheri Dodd
Rhonda Ender

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Ashley Fletcher
Marty Flood
Julie Forslin
Kim Goldenberger
Diana Golovkin
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Laurie Gutenberg
Nicole Hale
Kim Hall

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Sage Hammond
Lupita Hernandez
Maribel Hinkle
Francene Holland
Alana Hunter
Sarah Johnson
Cheryl Jones
Kat Kaiser
Kim Kanzler
Ann-Marie Karh
Jessica Kitz
Steven Kraft

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Colleen Lenahan
Laura Lewis
Carolina Liendo
Melissa Lindstedt
Darlene Logan
Arlene Lousberg
Lina Marin
Tracy Marrero
Ashley Mason
Jan Mathis
Brittany Metteer
Mary Miller

Kristin Milton
Amy Mogridge
Kristen Morita
Nishi Navin
Chelsea Nelson
Stacy Newton
Jenna Nicely
Alba Polanco
Marsha Quinn
Sally Rasmussen
Melissa Rhodes
Krista Roberts
Irma Rodriguez

Annalisa Roy
Kendy Sasaki-Ross
Renata Sawaya
Morgan Schmelzer
Jayne Sievers
Sandra Sinanan
Nikki Slaght
Kavita Sleight
Liann Smith
Jennifer Tachell
Hannah Tankersley
Nicki Torres
Celina Travis

Genealle Visagorskis
Kristin Webb
Johnna Winslow
Anne Wiseman
Lisa Yamasaki
Veronica Zeballos

"Amazing people with amazing passion to help with the next step!"

-Encompass parent

Partners in Giving

Encompass Partners in Giving lead the way in providing sustaining support for our programs throughout the year. Thank you for your generous support.

CHAMPION \$25,000+

Carol-Ann O'Mack and John Deininger
Anne and Darren Shakib

IDEALIST \$10,000-\$24,999

Anonymous
Keri and Vince Bailey
Ann and Francis Claffey
Dana and Brad Hutt
Elizabeth McCaw and Yahn Bernier
Frances Ann Simperman and Roy F. Simperman
Lorna Stern

BELIEVER \$5,000-\$9,999

Dietrich Ahner
Stephanie and Justin Goff
Kathy and Rick Lessley

Melanie Majerech and Ryan Bierman
Carol and Jim Reitz
Katherine and Victor Ross

Monica and Jim Rutherford
Kristina and Brian Schwartz
Laura and Henry Weaks

AMBASSADOR \$2,500-\$4,999

Cary and Kevin Clark
Lynn and Ken Heikkila
Michelle and Dustin Ingalls
Kat and Rick Kaiser
Kim and Justin Kanzler
Becky and Dick Kitz

Rebecca and Tavish MacLean
Laura and Dave Matter
Cheryl Provost and Sean Pelletier
Charlotte and Jerry Rempfer
Karrie and Abe Schilperroott
Roy W. Simperman, Jr.

Liz and Tom Sroufe
Denise and Brad Stern
Joan and Ken Vaughn
Amy and Monty Wright
Sara and Lyone York



"For living in a small community, I'm so grateful that we have a resource available like Encompass in our community that offers services beyond what we would get from my child's preschool and the school districts."
-Encompass parent



ADVOCATE \$1,000-\$2,499

Cheri and Alan Ameche
Deanna and Jim Anderson
Monica and Tom Antone
Alexandra and Kyle Benn
Jennifer and Bob Bohner
Kristi Branch and Jim Moore
Sharon and Larry Brown
Claudia and David Castle
Megan and Michael Consolati
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Janice Evans

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Patricia and Brad Hastings
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 Shelbie Stevens
 Sonja and JR Stevens
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 Steven Supkoff
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 Steve Todd
 Brad Toft
 Kathy and Michael Torgerson
 Beth and Mark Traverso
 Celina Travis

Natalie Vanderpump
 Doris Vinnedge
 Gardiner Vinnedge
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"I'm not sure how I would have survived the last two years without the support we have received from Encompass."

-Encompass parent

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 Elizabeth Urbasich
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Meet the Ahners, an Encompass Family



"Encompass helped us give all three of our kids their best chance at life, and because of that, Encompass will always be part of our family."

-Dana and Dan Ahner

Just weeks after she was born, Sierra Ahner began having frequent seizures. Desperate for an explanation, first-time parents Dana and Dan received devastating news: the seizures were due to Aicardi Syndrome, a rare genetic malformation of the brain with a limited life expectancy. They were told Sierra would never walk or talk.

The Ahners were then referred to Encompass for Early Intervention services. A team of therapists came to their home every week, working with Sierra to build her independence and giving the Ahners hope. Under the attentive care of the Encompass staff, Sierra eventually learned to walk on her own and to communicate with others.

With Sierra thriving, the Ahners adopted two infants into their family: Cassidy and Reilly. Because both babies were affected by prenatal drug exposure, the Ahners were reunited with Encompass, who was able to help Cassidy and Reilly catch up to their developmental milestones by age five.

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 Kaiser Permanente
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Snoqualmie Valley Alliance Church
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value of
\$110,418*

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 work they do is priceless!

*according to Independent Sector's estimated
 value of volunteer time in Washington state 2017.

390
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"If I didn't have Encompass then I would have zero support. The only reason why I can raise this challenging family is because of the help and support I get from my friends at Encompass. I consider them to be my family."

-Encompass parent



Encompass is proudly affiliated with these organizations and programs:



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Early Learning Center**
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North Bend, WA 98045
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